



Performance is
born out of people

iM Global Partner

A worldwide network of investment boutiques.



A unique structure designed to deliver best-in-class investment solutions.



THE Partners

When you want the best, the very best.

Introducing our Partners:



Who we are



A worldwide network of dynamic investment boutique Partners

Since 2013, our mission has been radically simple: to find the best investment talent in the world. Based on our core belief that Performance is born out of People, our highly experienced research team uses their in-depth process to scour the world for dynamic, ambitious and entrepreneurial asset managers. Through this process we uncover small to mid-sized, independently owned boutiques run by skilled individuals with a long-term track record and a mindset that fits with our own.

iM Global Partner takes a minority, non-controlling stake in their business and we build a long-term partnership with them based on mutual respect and fully aligned interests. We are proud to call these businesses our Partners and they are the essence of what iM Global Partner stands for: What we believe to be the best, the very best investment talent.

2013

FOUNDED IN

~37

BN USD AUM*

11

LOCATIONS

9

PARTNERS

*AUM as of May 2023. Assets under management include Partner assets in proportion to iM Global Partner's shareholding.

What we do



Research and Investment

We pride ourselves on our strong in-house research and due diligence capabilities. Our proactive and vigilant process enables us to select undiscovered, outstanding and consistently reliable investment boutiques with an active approach. Our rigorous and structured due diligence process is based on seven key pillars:

- Corporate Profile
- Investment Capabilities
- Track Record
- Business Development
- Operational & Regulatory
- Financials
- ESG Analysis

We focus our research on a limited number of potential Partners meeting our investment criteria and are extremely selective. Once Partners are selected, there is an ongoing monitoring process where they conduct regular controls and frequent reporting.



Asset Management

Our asset management team works with our Partners on product-related initiatives and on industry-related guidelines and regulations such as ESG policies, to ensure we are making their best capabilities available to our clients. They construct, manage and oversee a well-curated and diversified range of active products that are delegated to selected best-in-class investment teams that comprise both our Partners and third-party managers. They also have an ongoing monitoring process in place to ensure our products are performing in line with expectations and can withstand different market cycle conditions.



Business Development

One of the main benefits we bring to our Partners is our powerful in-house business development arm, which is present throughout Europe and the US. This team provides strategic guidance and allows us to provide the best of our Partners' investment capabilities to investors globally. Our clients are important to us, so quality and excellence in execution and service are part of our core beliefs, to ensure that we build long-lasting, entrepreneurial business relationships.

Why we're different



The strategic decision to take a minority stake in our Partners sets us apart. We don't want to control them, interfere or indeed change their DNA. We want them to continue running their businesses in exactly the same way, as that is what attracted us to them in the first place.

Everything we do is based on the long-term view, from the relationships with our Partners down to the investment solutions we offer. Because we look for firms that share our values, our partnerships are formed on trust, integrity and respect for one another's cultures. And we aim for those relationships to last a lifetime.

- **Minority, non-controlling stake**
- **Partners are outstanding talents in their fields**
- **Fully aligned interests**
- **Long-term view**
- **Shared values and mutual respect**

Introducing our Partners



Because each of our Partners is a unique business, we make sure we fully understand what sets them apart. We study their culture, their mission, their corporate DNA and – importantly – don't set out to change it. Instead, we provide them with an environment that allows them to think freely and act decisively.

Our dynamism, our relentless pursuit of excellence and, above all, our faith in our Partners are what we believe makes us different.

Polen Capital: Founded in 1979 and based in Boca Raton, Florida, Polen Capital is a global leader in quality growth and income investing offering high conviction, concentrated and active high yield and equity solutions.

Dolan McEniry: Founded in Chicago in 1997, Dolan McEniry is independently owned and controlled by the two Managing Members, Daniel Dolan (founder) and Roger McEniry. It is a value investor in US corporate bonds.

Sirios Capital Management: Founded in Boston in 1999, Sirios Capital Management offers both long/short and long-only strategies, and invests in mid- to large-cap globally with a focus on the US.

Dynamic Beta investments: Founded in 2012 and based in New York, Dynamic Beta investments is an innovator in the liquid alternatives space that specialises in the efficient replication of pre-fee hedge fund returns.

Scharf Investments: Founded in 1983 and based in Los Gatos (California), Scharf Investments manages US and global value equities as well as multi-asset strategies, with a fundamental bottom-up and focused long-term value approach.

Zadig Asset Management: Founded in 2005, Zadig Asset Management is a European equities specialist. It follows a unique, robust and pragmatic investment philosophy and builds concentrated portfolios of its best research ideas.

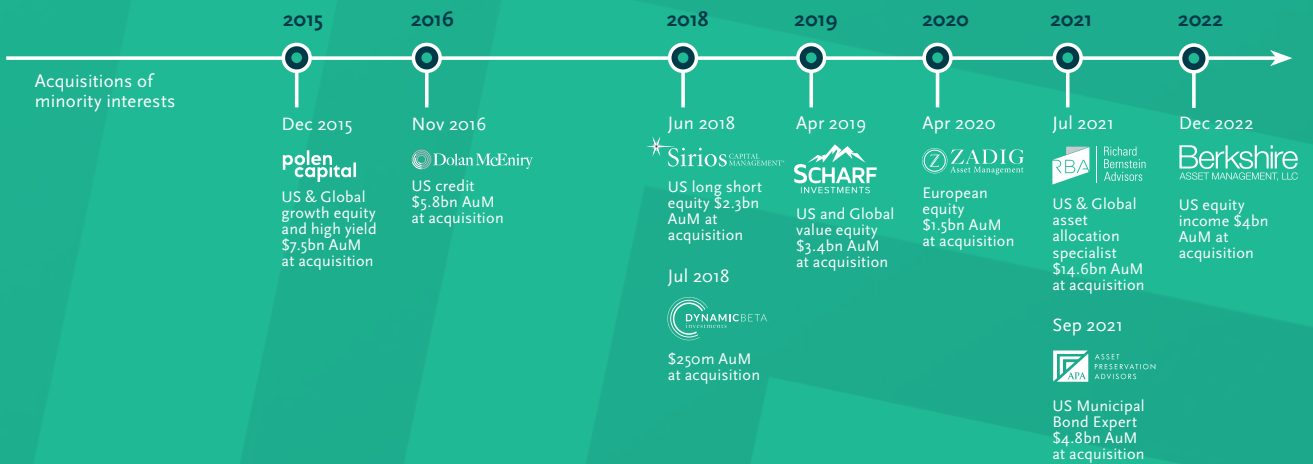
Richard Bernstein Advisors: RBA is a renowned New York-based asset allocation specialist with a unique approach founded in 2009 by Richard Bernstein. RBA offers a range of strategies across equities, fixed income and multi-asset.

Asset Preservation Advisors: Founded in 1989 and based in Atlanta, Georgia, APA specializes in managing high-quality tax-exempt and taxable municipal bond portfolios.

Berkshire Asset Management: Founded in 1986 and based in Pennsylvania, Berkshire AM is a US equity income specialist that implements a long-term, bottom-up and value-orientated approach.

Timeline

AuM	Dec 2015	Dec 2016	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021	Dec 2022
	\$1.5bn	\$4.9bn	\$6.3bn	\$7.3bn	\$11.7bn	\$19.6bn	\$38.6bn	\$~35bn





At a glance

1

We seek to generate sustainable alpha for our clients through a diverse multi-partnership model that encourages entrepreneurial spirit.

2

We acquire minority stakes in asset managers, our Partners. They are independent and preserve the unique culture that has made them successful.

3

We leverage over 20 years of in-depth research on more than 300 asset management firms to eliminate all but outstanding asset managers.

4

We provide robust, active investment strategies and first class services for institutional and professional investors.

How we work with our clients



Our deep experience and expertise in asset management means we give you much more than just access to amazing talent. We work closely with clients to get a profound understanding of your needs across a wide range of asset classes and strategies. We do this by listening, understanding and then acting quickly and flexibly.

We like to see ourselves as being your closest ally. Which, in practice, means we are incredibly active on your behalf, always aiming to be at the forefront of change and always helping to guide you through turbulent markets.

Our team is characterised by its conviction and enthusiasm, and we combine these energies with our Partners' unique skills to bring to life our shared vision. In the same way our relationships with our Partners is based on mutual trust, we bring the same approach to our interactions with you the client: it's about ambition, efficiency and high-quality outcomes.

We offer a wide range of iMGP mutual funds and ETFs in the US, and Luxembourg-domiciled mutual funds outside of the US, covering equities, fixed income, multi-asset and alternatives, as well as a variety of styles and capitalisations. In addition, we can provide access to our Partners' diverse strategies via segregated mandates, mutual funds and sub-advisory.

Further information



Should you require further information, please don't hesitate to contact us:

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