

## **PRESS RELEASE**

### IM GLOBAL PARTNER STRENGTHENS ITS INTERNATIONAL BUSINESS DEVELOPMENT

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# Jose Castellano joins iM Global Partner as deputy CEO and Head of International Business Development.

iM Global Partner is a leading investment and development asset management platform focused on acquiring strategic investments in best-in-class traditional and alternative investment firms, its Partners, with an objective of growing together. iM Global Partner aims to cover a wide spectrum of high alpha strategies globally supporting its present and future top-of-the-range managers.

iM Global Partner, which opened a distribution platform in the United States mid-2018, is now accelerating its international business development's resources for its Partners.

Jose Castellano will support the continuous build-up of the company with direct responsibility over the business development of iM Global Partner outside of the USA and reports to Philippe Couvrecelle, founder and CEO of iM Global Partner.

iM Global Partner is building an International sales/distribution team to help driving significant asset flows, identifying, creating new partnership, and developing new products.



Aged 52, José Castellano brings more than 25 years of experience in distribution.

He notably spent over 17 years at Pioneer Investments, where he was one of the leading distribution executives with roles in Asia Pacific, LatAm, US offshore and Iberia. Under his tenure his regions experienced highest growth globally, making them one of the market leading asset managers in each of his markets, ultimately combining his region under the so-called Growth Region. Prior to joining Pioneer Investments in January 2001, he was Director for Morgan Stanley's private equity group for two years, and Director of Wealth Management for a further

seven years at the same entity.

Jose Castellano is a Finance undergraduate of Saint Louis University and holds graduate titles at Universidad de Nebrija and IE University.

**Philippe Couvrecelle,** CEO of iM Global Partner, comments on this key appointment: 'We are excited to welcome Jose to realise our strong ambitions. *This strategic appointment is important for our international distribution platform. Jose's strong experience is a critical asset for our mission to support and develop the operational distribution capability of our current and future European and US Partners.* 

Jose Castellano, adds: 'I am delighted to join this entrepreneurial multi-boutique platform, I am joining an outstanding talented team and a truly, effective and high-performance culture. This unique project in Europe comes at the right time to meet the increasing need for high quality performance, specialization, cost and differentiation, all highly encouraged by the regulatory environment and further accelerated by recent market performance. I will strive to bring all my knowledge of international markets to iM Global Partner. iM Global Partner provides international clients with a new offer adapted to their needs of high alpha products, top-ranking asset managers and institutional quality service.'



## About iM Global Partner

iM Global Partner is an innovative global multi-boutique platform based in Paris, London and Philadelphia. It partners with unique, independent asset management companies with the joint objective of accelerating their business growth, particularly toward worldwide and multichannel distribution. iM Global Partner currently has strategic minority investments in four asset managers – Polen Capital, Dolan McEniry Capital Management, Sirios Capital Management and Dynamic Beta investments – with combined assets under management of \$31 billion as of November 30, 2018. iM Global Partner represents assets under management of \$7.6 billion in proportion to its participations. iM Global Partner's strategic shareholders include Eurazeo, a leading European private equity investor, Amundi, the largest asset manager in Europe and Dassault/La Maison, a group of leading private shareholders.

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