## hedgeweek

July 10, 2019

## iM Global Partner appoints Western Sales Director

iM Global Partner, an investment and development platform focused on acquiring strategic investments in best-in-class traditional and alternative investment firms in the US, Europe and Asia, has appointed Nimo Rijhwani as Western Sales Director of iM Global Partner US (iMGPUS).

He is joining the US team led by Jeffrey Seeley, Deputy CEO and Head of US Distribution of iM Global Partner.

Rijhwani joined iMGPUS as Western Sales Director on June 24th. He will cover California, Arizona, Nevada, Oregon, and Washington. With almost 20 years of experience in the asset management industry, Rijhwani has cultivated relationships with many financial advisor teams in the western US region.

"iM Global Partner is excited to welcome Nimo, who has in-depth experience in the Western US and long-term relationships with many financial advisors in the region," says Seeley. "He is an excellent fit for our firm as we continue to build momentum in the US with new partners, new products, and a commitment to accelerate our US investments and distribution network in 2019 and beyond."

Before joining iM Global Partner, Rijhwani worked for JP Morgan Asset Management, The Hartford Mutual Funds, James Alpha Management and Aquila Group of Funds.

"We continue to invest significantly in building out our US platform, having added five partners and two products so far, with a plan to continue to build out our US staff over the next few years," adds Seeley. "We look for unique and independent boutique investment firms who can benefit from a strong distribution platform and a strategic partnership that can provide multi-asset, multi-channel distribution and sub-advisory services."

The five iMGP partners in the US span multiple asset classes and investment strategies, including:

- Fundamental growth, long-term US and global equities Polen Capital
- Fundamental value, long-term fixed income Dolan McEniry Capital
- Long-term and long-short equities, US and global Sirios Capital
- Liquid alternatives and managed futures Dynamic Beta Investments
- Fundamental value, long-term US equities Scharf Investments

iM Global Partner and Dolan McEniry Capital launched the iM Dolan McEniry Corporate Bond Fund (Institutional Class Ticker: IDMIX) on S28 eptember, 2018, the first of a series of jointly marketed investment funds with partner firms. A second fund, the iM DBi Managed Futures Strategy ETF (MFDB) in partnership with Dynamic Beta investments (DBi) has been launched on 8 May, 2019.