Manager Profile | Marketing Communication

## Asset Preservation Advisors A leading independent US municipal bond specialist



\$10.7bn

AUM as of December 2024

1989 FOUNDED IN

Founded in 1989 and based in Atlanta, Georgia, Asset

quality tax-exempt and taxable municipal bond portfolios

for registered investment advisers, family wealth offices

Preservation Advisors specialises in managing high-

20 +

AVERAGE YEARS OF EXPERIENCE

# Investment Philosophy

APA believes that persistent pricing inefficiencies exist in the municipal bond market, especially in the secondary market where the firm can be nimbler. They seek to capitalise on these inefficiencies to identify investment opportunities and create value through rigorous credit research, active portfolio management and relative-value trading discipline.

## The Strategies

and institutional clients.

The Firm

- High-Quality Intermediate: seeks to add value through active management and access to institutional pricing, conducting thorough relative value and credit analysis to take advantage of inefficiencies in the market and maximise after-tax income.
- **Enhanced Intermediate:** seeks to provide a high level of income exempt from federal income tax by investing primarily in lower-rated municipal bonds.
- **Positive Impact:** invests in municipal bonds supporting positive social and environmental solutions while maximising tax-exempt income.
- **Short-Term:** seeks to provide current income exempt from federal income taxes while providing liquidity and preserving capital.
- Taxable Municipal Bond: seeks to maximise risk-adjusted returns through the structuring of high-quality taxable municipal bond portfolios.

The strategies typically hold 15-30 issuers with an AA average rating while the Enhanced Intermediate invests in a larger number of issuers and is tilted toward the lower band of investment grade municipal bonds to generate higher yields, with an average rating of A-.

## A High Level of Expertise in Municipal Bond Investment

- The investment team is composed of **12 career municipal bonds experts** with complementary experience and extensive responsibilities over research, portfolio management, trading, and client servicing functions.
- The investment team has 20+ years of experience on average.
- The **Credit Research Group**, part of the investment team, composed of sectors and states specialists, builds research on issuers independently from Rating Agencies.

Source: APA, iM Global Partner as of January 31, 2025.

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### A Track Record of Outperforming its Benchmark

The APA Enhanced Intermediate strategy has outperformed its benchmark by 1.8% annualised since inception.

Past performance does not predict future returns



Batting average of APA Enhanced Intermediate Composite relative to ICE BofML 1-12 Year US Municipal Securities



Performance and standa<u>r</u>,d<sub>x</sub>deviation 4.2% 4.2% 2.6% 3.2% 3.2% 2.6% 4.2% 3.2% 3.2% 3.2% 3.2% 4

iM Global

Partner

RESERVATION

VISORS

Perf. since Jun-2009 Std. Dev. Since Jun-2009 APA - Enhanced Intermediate Composite (Net)

■ ICE BofAML 1-12 Year US Municipal Securities (Index)

Upside and downside capture ratios of APA Enhanced Intermediate Composite relative to ICE BofML 1-12 Year US Municipal Securities



Strategies	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
APA - Enhanced Intermediate Composite (Net)	0.3%	1 <b>.9</b> %	5.2%	-9.0%	1.8%	3.7%	<b>6.</b> 1%	1.0%	4.7%	1 <b>.9</b> %	4.2%
ICE BofAML 1-12 Year US Municipal Securities (Index)	0.6%	1.4%	4.5%	- <b>4.9</b> %	0.6%	4.0%	5.6%	1.6%	3.2%	0.0%	2.3%
Spread	-0.3%	0.5%	0.7%	-4.1%	1.2%	-0.3%	0.5%	-0.6%	1.5%	1.9%	1.9%

Investing puts your capital at risk: investing in the bond market is subject to risk including interest-rate and credit risk. An increase in the interest rates, a deterioration of the quality of the issuer and/or a default in reimbursing the capital at the maturity date could lead to potential loss of value of the investment. More information on www.imgp.com

Source: eVestment, APA, iM Global Partner. Data as of January 31, 2025. Performance of APA Enhanced Intermediate Composite is net of 0.35% fees since inception in June 2009. Performance is calculated in USD. Returns may increase or decrease as a result of currency fluctuations for non-USD investors.

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#### APA ASSET PRESERVATION ADVISORS IM Global Partner

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